



December 9, 2019

To Our Valued Customers:

Due to increasing cost pressures throughout our operations, Viking will increase list prices by an average of three percent effective Monday, January 20, 2020. This price adjustment will impact Viking's complete line of fire sprinklers, valves, systems, BlazeMaster® CPVC products, and related devices. This announcement pertains to all global regions.

To receive current pricing, purchase orders must be accepted prior to the close of business on Friday, January 17, 2020 and be scheduled to ship no later than Friday, January 31, 2020. All orders placed at current price levels will only be accepted subject to material availability.

Our goal with any price change is to provide you with as much notice as possible. An updated Viking list price book will be available in the near future on Viking's website. Additionally, customers using Viking SupplyNet's online purchasing program, VSN eSource, will be able to access their new net prices in advance through the "Future Pricing" feature. VSN eSource users will receive a separate notification when their advance pricing is updated and available.

At Viking, we aim to provide you with the highest quality products, supported by outstanding customer and technical service. We appreciate your business and we look forward to serving you in the future.

Sincerely,

The Viking Corporation